

Competency	Aligned SkillSoft Assets	Course ID	Type
Creativity and Innovation			
	Fast Innovation: Achieving Superior Differentiation, Speed to Market, and Increased Profitability	71457895	book
	The Oxford Handbook of Innovation	199264554	book
	Democratizing Innovation	262002744	book
	Higher Creativity for Virtual Teams: Developing Platforms for Co-Creation	9781599041292	book
External Awareness			
	Globalization: A Very Short Introduction	019280359X	book
	Globalization and Organization: World Society and Organizational Change	199284547	book
	Financial Structure and Economic Growth: A Cross-Country Comparison of Banks, Markets, and Development	262541793	book
	Global Future: The Next Challenge for Asian Business	470821302	book
	Company Analysis: Determining Strategic Capability	471494542	book
	Corporate Entrepreneurship: Top Managers and New Business Creation	521824990	book
	Change Management Excellence: Using the Four Intelligences for Successful Organizational Change	749440333	book
	The Diversity Training Handbook: A Practical Guide to Understanding & Changing Attitudes, 2nd Edition	749444762	book
	Thinking Strategically in Turbulent Times: An Inside View of Strategy Making	765612518	book
	Leadership and Spirit: Breathing New Vitality and Energy Into Individuals and Organizations	787909491	book
	Building the Brand-Driven Business: Operationalize Your Brand to Drive Profitable Growth	787962554	book
	Building on the Promise of Diversity: How We Can Move to the Next Level in Our Workplaces, Our Communities, and Our Society	814408621	book
	The Strategic Development of Talent	874257522	book

Toward a Global Business Confederation: A Blueprint for Globalization	1567205356	book
A to Z of Management Concepts and Models	1854183850	book
Leadership Solutions: The Pathway to Bridge the Leadership Gap	9780470840924	book
CISO Leadership: Essential Principles for Success	9780849379437	book
Information Security Cost Management	9780849392757	book
International Business Strategy in Emerging Country Markets: The Institutional Network Approach	9781845427887	book
Global Diversity: Winning Customers and Engaging Employees within World Markets	9781904838098	book

Strategic Thinking

Learning to Think Strategically	9780750678797	book
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Vision

The Committed Enterprise: How to Make Vision and Values Work	750655402	book
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Flexibility

The Resilient Enterprise: Overcoming Vulnerability for Competitive Advantage	262195372	book
How to Use Microsoft Windows 2000 Professional	672317117	book
Breakthrough IT Change Management: How to Get Enduring Change Results	750676868	book
50 Fast Final Cut Pro 3 Techniques	764524461	book
50 Fast Final Cut Express Techniques	764540912	book
The Change Handbook: Group Methods for Shaping the Future	1576750582	book
Flexibility Workbook	1933631376	book
The IAF Handbook of Group Facilitation: Best Practices from the Leading Organization in Facilitation	9780787971601	book
The First-Time Manager's Guide to Team Building	9780814474297	book
Buzz: How to Create it and Win with it	9780814474624	book

Resilience

Resilience at Work: How to Succeed No Matter What Life Throws at You	814472605	book
Flexibility Workbook	1933631376	book

Conflict Management

Staying Power: 30 Secrets Invincible Executives Use for Getting to the Top - and Staying There	71395172	book
Emerging Systems for Managing Workplace Conflict: Lessons from American Corporations for Managers and Dispute Resolution Professionals	787964344	book
Manager's Pocket Guide to Dealing with Conflict	874254809	book
How to Reduce Workplace Conflict and Stress: How Leaders and Their Employees Can Protect Their Sanity and Productivity from Tension and Turf Wars	1564148181	book
People Skills for Project Managers	1567260926	book
Conflict Management	9780731406517	book
Team Development with Visual Studio Team Foundation Server: Patterns & Practices	9780735625716	book
The Wizard and the Warrior: Leading with Passion and Power	9780787974138	book
Mastering Business Negotiation: A Working Guide to Making Deals and Resolving Conflict	9780787980993	book

Leveraging Diversity

The Diversity Training Handbook: A Practical Guide to Understanding & Changing Attitudes, 2nd Edition	749444762	book
Organizational Behavior 1: Essential Theories of Motivation and Leadership	765615231	book
The Handbook of Negotiation and Culture	804745862	book
Building on the Promise of Diversity: How We Can Move to the Next Level in Our Workplaces, Our Communities, and Our Society	814408621	book
Organizational Behavior 4: From Theory to Practice	9780765615305	book
Innovative Technologies for Information Resource Management	9781599045702	book
Global Diversity: Winning Customers and Engaging Employees within World Markets	9781904838098	book

Developing Others

Handle with CARE: Motivating and Retaining Your Employees	71400672	book
Ethics for Everyone: How to Increase Your Moral Intelligence	471435953	book
The Inspirational Leader	749440465	book
The 2R Manager: When to Relate, When to Require, and How to Do Both Effectively	078795893x	book
Courage: The Backbone of Leadership	787981370	book
The Radical Leap: A Personal Lesson in Extreme Leadership	793185688	book
The Workplace Learner: How to Align Training Initiatives with Individual Learning Competencies	814406742	book
Leading in Tough Times: The Manager's Guide to Responsibility, Trust, and Motivation	874257220	book
Coaching for Action: A Report on Long-Term Advising in a Program Context	188219750X	book
Succeed as a New Manager: How To Inspire Your Team And Be A Great Boss	9780713675245	book
High Performance Business Strategy: Inspiring Success Through Effective Human Resource Management	9780749450137	book
Building Character: Strengthening the Heart of Good Leadership	9780787981518	book
No Limit: The Texas Hold 'Em Guide to Winning in Business	9780814480649	book
675 Ways to Develop Yourself and Your People: Strategies, Ideas, and Activities for Self-Development and Learning in the Workplace	9781599960531	book

Team Building

The Encyclopedia of Games for Trainers	874251753	book
Team Building: Proven Strategies for Improving Team Performance, Fourth Edition	9780787988937	book
The First-Time Manager's Guide to Team Building	9780814474297	book

Accountability

Accountability Leadership: How to Strengthen Productivity Through Sound Managerial Leadership	1564145514	book
Managing By Accountability: What Every Leader Needs to Know about Responsibility, Integrity and Results	9780275993320	book

Decisiveness

Judgment in Managerial Decision Making, Sixth Edition	471684309	book
Decision Making Support Systems: Achievements, Trends, and Challenges for the New Decade	1591400457	book
Facilitator's Guide to Participatory Decision-Making, Second Edition	9780787982669	book

Making Robust Decisions: Decision Management for Technical, Business, and Service Teams	9781425109561	book
151 Quick Ideas for Delegating and Decision Making	9781564149619	book
Business Strategy: A Guide to Effective Decision-Making	9781861974594	book

Entrepreneurship

Performance Drivers: A Practical Guide to Using the Balanced Scorecard	471986232	book
Corporate Entrepreneurship: Top Managers and New Business Creation	521824990	book
Leadership Skills for Managers, Fourth Edition	761214275	book
Inside the Minds: The ABCs of Entrepreneurship: The Fundamentals All Business Professionals Should Know & Remember	1587622238	book
Leadership Lessons from the Ancient World: How Learning from the Past Can Win You the Future	9780470027097	book
Trump-Style Negotiation: Powerful Strategies and Tactics for Mastering Every Deal	9780470045862	book
The Secret Language of Business: How to Read Anyone in 3 Seconds or Less	9780470222898	book
Performance Management: Finding the Missing Pieces (To Close the Intelligence Gap)	9780471576907	book
Mastering Your Key Accounts: Maximize Relationships; Create Strategic Partnerships; Increase Sales	9781593375348	book

Customer Service

The Kindness Revolution: The Company-Wide Culture Shift That Inspires Phenomenal Customer Service	814473075	book
Creating Customer Connections: How to Make Customer Service a Profit Center for Your Company	1563431491	book
Service Management and Marketing: Customer Management in Service Competition, 3rd Edition	9780470028629	book
Customer Service for Dummies, 3rd Edition	9780471768692	book

Problem Solving

The Psychology of Problem Solving	521793335	book
Six Sigma and Beyond: Problem Solving and Basic Mathematics, Volume II	1574443100	book
Decision Making & Problem Solving Strategies	9780749449186	book
Process Problem Solving: A Guide for Maintenance and Operations Teams	9781563272448	book
A3 Problem Solving for Healthcare: A Practical Method for Eliminating Waste	9781563273582	book

Technical Credibility

The Toyota Way Fieldbook: A Practical Guide for Implementing Toyota's 4Ps	71448934	book
Project Management: A Systems Approach to Planning, Scheduling, and Controlling, Eighth Edition	471225770	book
Corporate Social Responsibility: Doing the Most Good for Your Company and Your Cause	471476110	book
Competence at Work: Models for Superior Performance	047154809x	book
First-Level Leadership: Supervising in the New Organization, Second Edition	761214402	book
Her Place at the Table: A Woman's Guide to Negotiating Five Key Challenges to Leadership Success	787972142	book
SAS Certification Prep Guide: Base Programming	1590473353	book
Wikis for Dummies	9780470043998	book

The Art and Practice of Leadership Coaching: 50 Top Executive Coaches Reveal their Secrets	9780471705468	book
Security Education, Awareness and Training: From Theory to Practice	9780750678032	book
Achieve Sales Excellence: The 7 Customer Rules for Becoming the New Sales Professional	9781593376512	book

Financial Management

Handbook of Budgeting, Fourth Edition	471183504	book
Healthcare Finance: An Introduction to Accounting and Financial Management, Third Edition	1567932320	book
Budgeting and Financial Management for National Defense	1593111045	book
International Public Financial Management Reform: Progress, Contradictions and Challenges	1593113447	book
Financial Management for Nonprofit Organizations: Policies and Practices	9780471741664	book

Human Capital Management

Finding the Best and the Brightest: A Guide To Recruiting, Selecting, And Retaining Effective Leaders	275984117	book
Performance Management: Key Strategies and Practical Guidelines, 3rd Edition	749445378	book
Fundamentals of Human Resources Management, Fourth Edition	761214224	book
Recruiting, Interviewing, Selecting, and Orienting New Employees, Fourth Edition	814408613	book
101 Strategies for Recruiting Success: Where, When, and How to Find the Right People Every Time	814474071	book
Planning and Managing Human Resources: Strategic Planning for Human Resources Management, Second Edition	874257182	book
The Rise of the Project Workforce: Managing People and Projects in a Flat World	9780470124307	book
Managing a Global Workforce: Challenges and Opportunities in International Human Resource Management	9780765610706	book

Technology Management

Business Information Technology Management	033379253X	book
The Best of Wilmott, Volume 2	470017384	book
Architecting Enterprise Solutions: Patterns for High-Capability Internet-based Systems	470856122	book
Business Darwinism: Evolve or Dissolve: Adaptive Strategies for the Information Age	471434418	book
The Value Net: A Tool for Competitive Strategy	471987190	book
Handbook of Model Job Descriptions	074943824X	book
IT Project Management Handbook	1567260985	book
Knowledge and Information Technology Management: Human and Social Perspectives	1591400325	book
Journal of Knowledge Management: Technology in Knowledge Management, Volume 9, Number 1, 2005	184544101X	book
Intelligent Support Systems Technology: Knowledge Management	1931777004	book
Knowledge and Technology Management in Virtual Organizations: Issues, Trends, Opportunities and Solutions	9781599041650	book
Advances in Banking Technology and Management: Impacts of ICT and CRM	9781599046754	book

Computer Literacy

Digital Nation: Toward an Inclusive Information Society	262232383	book
Fast Second: How Smart Companies Bypass Radical Innovation to Enter and Dominate New Markets	787971545	book
Creating In-House Sales Training and Development Programs: A Competency-Based Approach to Building Sales Ability	1567204651	book
Cases on Global IT Applications and Management: Successes and Pitfalls	1930708165	book
Electronic Learning Communities: Current Issues and Best Practices	1931576963	book
Case Studies on Digital Government	9781599041773	book
Information Technology and Indigenous People: Issues and Perspectives	9781599042985	book

Political Savvy

Beyond Six Sigma: Profitable Growth Through Customer Value Creation	471681512	book
Collaborative Selling: How to Gain the Competitive Advantage in Sales	962516155	book
Political Savvy: Systematic Approaches to Leadership Behind-the-Scenes	966763602	book
Was Your Boss Raised by Wolves?: Surviving the Organizational Food Chain	1564148149	book
The Career Programmer: Guerilla Tactics for an Imperfect World, Second Edition	1590596242	book
Multisourcing: Moving Beyond Outsourcing to Achieve Growth And Agility	1591397979	book
Rebuilding Brand America: What We Must Do to Restore Our Reputation and Safeguard the Future of American Business Abroad	9780814473337	book
Business Consulting: A Guide to How it Works and How to Make it Work	9781861977021	book

Influencing/Negotiating

Trout on Strategy: Capturing Mindshare, Conquering Markets	71437940	book
Change Management Excellence: Using the Four Intelligences for Successful Organizational Change	749440333	book
Becoming a Strategic Leader: Your Role in Your Organization's Enduring Success	787968676	book
The 108 Skills of Natural Born Leaders	814406467	book
Changing the Skills: Partnering, Collaborating, and Influencing to Create Profitable and Ethical Interactions, Book 3	964355337	book
Secrets of Power Negotiating: Inside Secrets From a Master Negotiator, Second Edition	1564144984	book
Secrets of Power Negotiating for Salespeople: Inside Secrets from a Master Negotiator	156414500x	book
Creating In-House Sales Training and Development Programs: A Competency-Based Approach to Building Sales Ability	1567204651	book
Strategic Business Partner: Aligning People Strategies with Business Goals	1576752836	book
Power, Influence, and Persuasion: Sell Your Ideas and Make Things Happen	159139631X	book
Negotiating For Dummies, 2nd Edition	9780470045220	book
Influence Without Authority, Second Edition	9780471463306	book
Flexible Product Development: Building Agility for Changing Markets	9780787995843	book
Black Belt Negotiating: Become a Master Negotiator Using Powerful Lessons from the Martial Arts	9780814474617	book
How to Win Any Negotiation: Without Raising Your Voice, Losing Your Cool, or Coming to Blows	9781564149206	book
The New Rules of International Negotiation: Building Relationships, Earning Trust, and Creating Influence Around the World	9781564149732	book
Forget Selling: 12 Principles of Influence and Persuasion in Sales, Leadership, and Life	9781931219037	book

Partnering

International Human Resource Management: A Multinational Company Perspective	199258090	book
Strategic Market Relationships: From Strategy to Implementation	471494437	book
Trusted Partners: How Firms Build Mutual Trust and Win Together	684836513	book
The Manager's Balancing Act: Combining the Best of Traditional and New Management	814403743	book
Buying Facilitations: The New Way To Sell That Influences & Expands Decisions, Sales Edition	964355302	book
Conquering Organizational Change: How to Succeed Where Most Companies Fail	970952708	book
Retail Therapy: Making Strategic Relationships Work	1403901716	book
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Mastering Your Key Accounts: Maximize Relationships; Create Strategic Partnerships; Increase Sales	9781593375348	book

Joint Perspective

Cooperative Strategy, 2nd Edition	199266255	book
Wiley Not-for-Profit GAAP 2002: Interpretation and Application of Generally Accepted Accounting Principles for Not-for-Profit Organizations 2002	471438928	book
Wiley GAAP 2005: Interpretation and Application of Generally Accepted Accounting Principles	471668346	book
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Ethics in Public Relations: A Guide to Best Practice	074944276x	book
Virtual Teams That Work: Creating Conditions for Virtual Team Effectiveness	787961620	book
How to Sell More Stuff!: Promotional Marketing that Really Works	793193311	book
The Expansion of Management Knowledge: Carriers, Flows, and Sources	804741999	book
Agile Project Management: How to Succeed in the Face of Changing Project Requirements	814471765	book

Trust or Consequences: Build Trust Today or Lose Your Market Tomorrow	814472087	book
Consultative Closing: Simple Steps that Build Relationships and Win Even the Toughest Sale	814473997	book
Marketing to the Affluent: A Toolkit for Life Insurance Professionals	872181480	book
The Ultimate Trust Resource, Second Edition	872186202	book
Giving and Receiving Performance Feedback	874257735	book
Creating In-House Sales Training and Development Programs: A Competency-Based Approach to Building Sales Ability	1567204651	book
The Trust Prescription for Healthcare: Building Your Reputation with Consumers	1567932401	book
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Trust & Betrayal in the Workplace: Building Effective Relationships in Your Organization, Second Edition	1576753778	book
Practical Insight into CMMI	1580536255	book
When Cultures Collide: Leading Across Cultures, Third Edition	1904838022	book
CompTIA A+ Complete Study Guide (Exams 220-601, 220-602, 220-603, 220-604)	9780470048306	book
CompTIA A+ Complete Fast Pass	9780470048320	book
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Software Evolution and Feedback: Theory and Practice	9780470871805	book
Professional Practice 101: Business Strategies and Case Studies in Architecture, Second Edition	9780471683667	book
China's Domestic Private Firms: Multidisciplinary Perspectives on Management and Performance	9780765613837	book
The Performance Consultant's Fieldbook: Tools and Techniques for Improving Organizations and People, Second Edition	9780787985349	book
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Reorganizing The Factory	9781563272288	book
Consensus Through Conversation: How to Achieve High-Commitment Decisions	9781576754191	book
Alpha Male Syndrome	9781591399131	book
101 Ways to Build Better Relationships with Your Customers	9781599960630	book
CompTIA PDI+ Certification Support Skills: Study Notes, Volume 1	UnAssigned	book

Integrity/Honesty

Corporate Integrity: Rethinking Organizational Ethics and Leadership	521844819	book
Absolute Honesty: Building a Corporate Culture that Values Straight Talk and Rewards Integrity	814407811	book
The Business Ethics Activity Book: 50 Exercises for Promoting Integrity at Work	814472001	book
Integrity Works: Strategies for Becoming a Trusted, Respected and Admired Leader	1586850547	book

Written Communication

The Encyclopedia of Games for Trainers	874251753	book
Better Spelling in 30 Minutes a Day	1564142027	book
Better Punctuation in 30 Minutes a Day	156414626X	book

Expert .NET 2.0 IL Assembler	1590596463	book
Writing at Work: How to Write Clearly, Effectively and Professionally	9781741752182	book
A Grammar of Organizing	9781843766049	book

Oral Communication

Giving Presentations	198606818	book
Give Great Presentations: How To Speak Confidently and Make Your Point	747577358	book
Shut Up and Listen!: The Truth About How to Communicate at Work	749440244	book
A Survival Guide for Project Managers, Second Edition	081440877X	book
Listen Up! Customer Service: A Guide to Develop Customer Loyalty	977225755	book
Heat up Your Cold Calls: How to Make Prospects Listen, Respond, and Buy	141950276X	book
Business Grammar, Style & Usage: A Desk Reference for Articulate & Polished Business Writing & Speaking	158762026x	book
Satisfaction: How Every Great Company Listens to the Voice of the Customer	1591841097	book
Active Listening: Improve Your Ability to Listen and Lead	1882197941	book
Global Business Etiquette: A Guide to International Communication and Customs	9780275988159	book
The Listening Leader: Powerful New Strategies for Becoming an Influential Communicator	9780275989835	book
Internal Audit Reports Post Sarbanes-Oxley: A Guide to Process-Driven Reporting	9780470050842	book
Better Than Bullet Points: Creating Engaging e-Learning with PowerPoint	9780787992453	book
Why Should the Boss Listen to You?: The Seven Disciplines of the Trusted Strategic Advisor	9780787996185	book
The "It" Factor: Be the One People Like, Listen to, and Remember	9780814474372	book

Continual Learning

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CEO Succession	195127137	book
The Center for Creative Leadership Handbook of Leadership Development	787909505	book
Action Tools for Effective Managers: A Guide for Solving Day-to-Day Problems on the Job	814470297	book
The Fast Facilitator: 76 Facilitator Activities and Interventions Covering Essential Skills, Group Processes, and Creative Techniques	9781599961354	book

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The Power of Culture: Driving Today's Organisation	74713817	book
Beyond the Bottom Line: How to Do More with Less in Nonprofit and Public Organizations	195116127	book
Fragmenting Work: Blurring Organizational Boundaries and Disordering Hierarchies	199262233	book
The Values of Bureaucracy	199275467	book
Action Learning Worldwide: Experiences of Leadership and Organizational Development	333968700	book
Saving the Corporate Soul & (Who Knows?) Maybe Your Own: Eight Principles for Creating and Preserving Integrity and Profitability Without Selling Out	787964808	book
The Consistent Consumer: Predicting Future Behavior Through Lasting Values	1419502735	book
The Accountable Corporation: Business-Government Relations, Volume 4	9780275984953	book
Financial Valuation: Applications and Models, Second Edition	9780471761174	book

Pro Drupal Development	9781590597552	book
Mobile Government: An Emerging Direction in e-Government	9781591408840	book
Developing Successful ICT Strategies: Competitive Advantages in a Global Knowledge-Driven Society	9781599046549	book
Issue Alert: Corporate Governance Survey	UnAssigned	book